



ZUBAIDA MEDICAL CENTER

A Project of Haji Ali Mohammad Foundation

Annual Report
2020 – 2021

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Since 1966,
**Haji Ali
Mohammad
Foundation**

Serving mankind Health,
education and housing were of
utmost interest.

Haji Ali Mohammad Foundation is a welfare organization established by the family members of Late Haji Ali Mohammad Teli. He was renowned Philanthropist who worked for various social causes. The welfare program started in 1966 and the purpose of this organization was to serve mankind Health, education and housing were of utmost interest.

The hospital was taken over by the foundation in October 2000, and was named as Zubaida Medical Centre. It was completely renovated and revamped with extensive upgrading of equipment's and management system. Within short span of time Zubaida Medical Centre, by the grace of Almighty ALLAH, dedicated management and staff has made a significant difference and served numerous people.



THE VISION

*To be respected for Excellence in patient care
so every member of the community we serve
enjoys Good health*

THE MISSION

*To provide compassionate, patient-centered,
affordable quality within the reach of every
individual*



زبیدہ میڈیکل سینٹر کی کوالٹی پالیسی



Quality Policy of Zubaida Medical Center

ZMC

Provides

Quality care & service within the reach of every one at any time

And is

Committed to

Satisfaction of Patients & Their Attendants

by

- Professional Approach
- Experienced & Dedicated Team
- Effectively applying of the Quality Management System
- Complying, Requirements and Specifications of Patients & their attendants
- Continual improvement in reporting system
- Timely Delivery of services
- Training and participation of staff compliance with regulatory, stock holders and environmental requirements
- Developing environmental friendly atmosphere

زیڈ ایم سی

فراہم کرتا ہے

اعلیٰ اور معیاری خدمات ہر وقت ہر کسی کے لئے

اور

کوشاں ہے

مریضوں اور انکے تیمارداروں کی تسلی کے لئے

بدلیہ

- اعلیٰ معیاری سطح
- تجربہ کار اور محنتی افراد
- کوالٹی مینیجمنٹ سسٹم کے بہتر استعمال
- مریضوں اور انکے تیمارداروں کی خواہشات اور ضروریات کو بہتر طور سے پورا کرنا
- رپورٹنگ سسٹم میں مستقل بہتری لے کر آنا
- معیاری اور بہتر سروس فراہم کرنا
- قانونی، ماحولیاتی اور ادارے سے منسلک لوگوں کی ضروریات کے مطابق افرادی قوت کو تعلیم و تربیت دینا
- دوستانہ ماحول میں ترقی کی جانب رواں دواں

Services We Offered

SPECIALIZED 24 x 7 SERVICES

- ❖ Emergency
- ❖ Pharmacy by Qualified Pharmacist
- ❖ Pathology Laboratory
- ❖ X-Ray
- ❖ Ultrasound
- ❖ CT Scan
- ❖ Physiotherapy
- ❖ Nephrology & Dialysis
- ❖ Gastroenterology
- ❖ Gynecologists & Obstetricians
- ❖ Diabetic Centre
- ❖ Pediatrics

FACILITIES

- ❖ Fully Equipped Emergency Dept.
- ❖ Executive Room
- ❖ Private Room
- ❖ Semi Private
- ❖ 4 x Operating Rooms
- ❖ ICU 9 Beds with 3 Ventilators
- ❖ NICU
- ❖ Separate General Wards (Paeds/ Male/ Female)
- ❖ Upto 100 bedded hospital with multi-Specialty

Message from Chairperson

"I am incredibly proud to lead the Haji Ali Mohammad Foundation as we continue our journey of service and compassion towards those in need. Each day, we are reminded of the power of unity and kindness in making a meaningful difference in the lives of others.

As we look ahead, let us reaffirm our commitment to our mission and values, knowing that every act of generosity, no matter how small, has the potential to create positive change. Let us stand united in our resolve to serve with compassion, empathy, and dignity, uplifting the vulnerable and marginalized communities we support.

I extend my heartfelt gratitude to each and every one of you for your continued support and dedication to our cause. Together, we are making a difference, one act of kindness at a time."

Mrs. Khursheeda Bano Iqbal

Message from Medical Director

"We understand that every individual deserves the best possible care. That's why our team is constantly striving to improve the quality of services we offer. We are passionate about providing compassionate, patient-centered care that addresses your unique needs and concerns.

Our pursuit of excellence doesn't stop there. We're dedicated to staying at the forefront of medical innovation and best practices. This ensures you have access to the latest advancements and treatments available."

Dr. Muhammad Khalid

Message from Chief Medical Officer

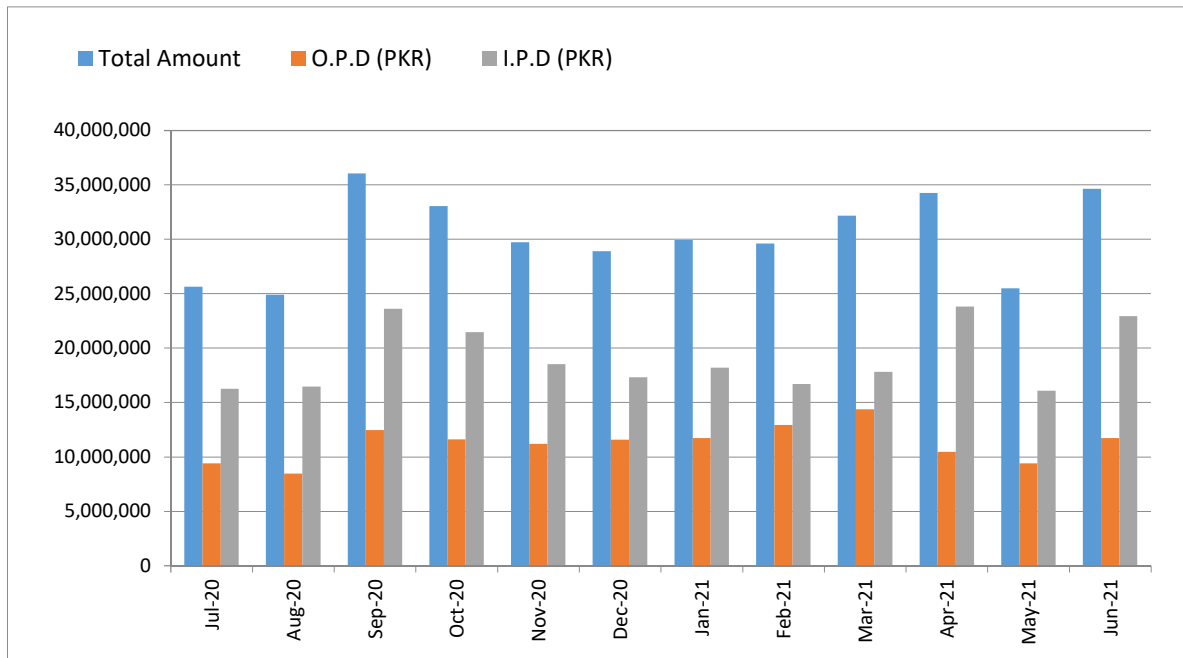
"Our Medical Team delivers empathetic, patient-centered care, treating each individual with dignity and compassion. They serve as the primary point of contact for patients, offering guidance, assistance, and specialized knowledge throughout their healthcare journey.

Our healthcare professionals utilize their expertise and proficiency to diagnose and manage a wide array of conditions, remaining at the forefront of medical advancements to ensure access to the latest treatments and technologies."

Dr. Shazia Alam

Turnover Report OPD & IPD

MONTH	TOTAL (PKR)	O.P.D (PKR)	I.P.D (PKR)
Jul-2020	25,620,744	9,383,332	16,237,412
Aug-2020	24,898,138	8,444,351	16,453,787
Sep-2020	36,043,813	12,448,707	23,595,106
Oct-2020	33,056,808	11,602,864	21,453,944
Nov-2020	29,710,931	11,202,026	18,508,905
Dec-2020	28,895,933	11,577,105	17,318,828
Jan-2021	29,917,602	11,723,911	18,193,691
Feb-2021	29,608,353	12,915,420	16,692,933
Mar-2021	32,170,687	14,355,921	17,814,766
Apr-2021	34,257,093	10,442,535	23,814,558
May-2021	25,476,892	9,390,259	16,086,633
Jun-2021	34,634,849	11,713,561	22,921,288
	364,291,843	135,199,992	229,091,851



Haji Ali Mohammed Foundation

Setup under License from The Securities and Exchange Commission of Pakistan under section 42 of the Companies Ordinance 1984

DIRECTORS' REPORT **FOR THE YEAR ENDED JUNE 30, 2021**

We are pleased to present the Director Report of Haji Ali Mohammed Foundation along with the audited financial statements and auditor's report thereon for the year ended June 30, 2021.

During the year under review, the Hospital's receipts have increased by 14.6% to Rs. 358.436 million as compared to Rs. 312.678 million last year. The Hospital's expenditures have also increased by 14.2% to Rs. 288.588 million as compared to Rs. 252.774 million last year. The Donations and Zakat received during the current year increased by 38.9% to Rs. 31.555 million as compared to Rs. 22.711 million for the last year. There was a deficit of Rs. 21.569 million in Hospital Receipts over Expenditure during the year as compared to the deficit of Rs. 12.408 million last year.

During the period under review, the Hospital has made significant progress which results in achieving increased receipts as compared to the previous year. The Hospital has its highest ever receipts generated since its formation. Similarly, the donation and zakat collection are also highest in all preceding years. The major reason of deficit of Hospital Receipts over Expenditure during the year is due to high up-gradation cost, renovation and improvement works that has been under taken by the hospital. Both the building structure and Bio Medical equipments have been up graded during the year that has resulted in increase in depreciation and repair and maintenance expenses. Asset depreciation expenses amounting to Rs 17.303 Million and repairs and maintenance expenses amounted to Rs 9.06 million were charged to Income and Expenditure Account during the year. The repairs and maintenance expenses includes building repairs, renovations expenses, repairs to Bio Medical equipments and other necessary maintenance costs to upgrade the hospital building to the present state. Also there is almost twenty five percent increase in cost of utilities due to ongoing high rate of inflation in the country. This has overall resulted in the deficit.

BOARD MEMBERS

The following persons are the existing directors of the Haji Ali Mohammed Foundation during the year under review:

1. Mrs. KHURSHEED BANO IQBAL
2. Mr. GHULAM MUHAMMAD
3. Mr. DANISH IQBAL
4. Ms. NATASHA IQBAL
5. Mrs. SHAGUFTA GHULAM
6. Ms. AYESHA MUHAMMAD

The following persons were the directors of the Haji Ali Mohammed Foundation during the year in review:

1. Mr. IQBAL ALIMOHAMED
2. Mr. JAWAID IQBAL

BOARD MEETING DETAILS

During the current financial year, four board meetings were held, attendance and details of the members are as follows:

S. No.	Name	Meetings Attended
1	Mr. JAWAID IQBAL	4
2	Mr. IQBAL ALIMOHAMED	3
3	Mr. GHULAM MUHAMMAD	4
4	Ms. NATASHA IQBAL	3
5	Mr. DANISH IQBAL	3
6	Mrs. SHAGUFTA GHULAM	4
7	Ms. AYESHA MUHAMMAD	4

MEMBERS OF THE FOUNDATION

The total numbers of members of the Foundation as at June 30, 2021 stood at 13.

AUDITORS

The auditors M/s Kreston Hyder Bhimji & Company, Chartered Accountants retired and have offered themselves for re-appointment.

CURRENT PROJECTS COMPLETED

During the year under review, hospital underwent major structural changes. Construction of separate Computed tomography (CT scan) area at Ground Floor of the hospital, coupled with the acquisition of CT Scan system for newly built CT Scan Department that has been instrumental in driving the goodwill of the hospital and which will significantly increase the hospital receipts. A total of following Rs. 42.447 millions of hospital equipments are added to hospital facility:

Hospital Equipments	Rupees
Cardiac Equipment (Patient Monitors)	2,100,000
Infusion Pumps and other hospital equipment	3,388,837
Endoscopy Equipment	1,545,000
CT Scan	35,413,169
Total	42,447,006

Major improvement and construction works includes repairs and maintenance together with complete renovation of Ground Floor with separate formation of Executive Clinics. OPD Clinics at First Floor have been renovated completely. Store, Bio Medical and Supply Chain Department have been built on the Fourth Floor of the Hospital.

FUTURE PLANS AND PROSPECTS

The Foundation and its projects are inclined towards providing the state of the art medical facilities with an aim to provide quality care at affordable price to the poor and needy patients.

We have planned different projects for the next year including but not limited to:

1. Restructure and renovate Laboratory to be the state of the art.
2. Construction of Cafeteria for food facility for visitors, IPD Patients and their attendants.

Our aim is to lead the hospital towards an efficient, high standard and self-sustaining institution, where we can have a zakat desk facilitating the deserving to get quality care.

The Foundation would like to place on record appreciation and thanks to our esteemed donors, doctors, medical staff, and administration staff for the dedication and hard work throughout the year and also take this opportunity to thank our esteemed members, Government of Pakistan and Regulatory Authorities for their continuing relationship and support towards the progress of the Foundation.

On behalf of the governing board,



Khursheed Bano Iqbal
Director and Chief Executive

Karachi.
October 6, 2021

**HAJI ALI MOHAMMAD
FOUNDATION**

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2021**

HAJI ALI MOHAMMED FOUNDATION
STATEMENT OF INCOME AND EXPENDITURE AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED JUNE 30, 2021

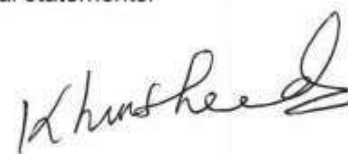
	GENERAL	ZAKAT	TOTAL	TOTAL	
	----- Jun - 21 -----			Jun-20	
Note	----- Rupees -----			Rupees	
RECEIPTS / INCOME					
Net income (loss) from Zubaida Medical Centre (ZMC)					
Net receipts from hospital services and pharmacy	19	267,019,057	-	267,019,057	240,366,116
Operating and related expenses of ZMC	20	288,588,551	-	288,588,551	252,774,728
		(21,569,495)	-	(21,569,495)	(12,408,612)
Donations and other income					
Net income from investment property	21	27,119,543	-	27,119,543	27,591,332
Donations / Zakat received	22	11,671,550	19,883,592	31,555,142	22,711,153
Profit on bank deposits		1,669,817	-	1,669,817	2,067,837
Other income	23	4,183,572	-	4,183,572	1,226,274
		44,644,482	19,883,592	64,528,074	53,596,596
		23,074,987	19,883,592	42,958,579	41,187,984
EXPENDITURE					
Administrative expenses	24	7,348,863	-	7,348,863	4,654,109
Welfare expenses	25	-	19,608,719	19,608,719	20,977,426
Finance cost	26	668,499	-	668,499	24,408
		8,017,362	19,608,719	27,626,081	25,655,943
Surplus of income over expenditure		15,057,625	274,873	15,332,498	15,532,041
Other Comprehensive income		-	-	-	-
Total Comprehensive Income for the year		15,057,625	274,873	15,332,498	15,532,041

The annexed notes from 1 to 34 form an integral part of these financial statements.

Uuo



Chairman / Director



Chief Executive